



Geocasanet  
*Testimonial*

31<sup>st</sup> March 2006

Dear Barbara & Giancarlo,

Now that we have stayed in our Tuscan house for the first time we thought we should put on record our thanks for all the help and assistance you have given us since our first visit in search of a property to purchase.

From the very beginning, your interpretation of our requirements resulted in us finding the ideal house on our very first visit to view possible properties. As fairly cautious people we would never have had the confidence to move this quickly had it not been for your direct and honest assessment of the market and the available properties at the time. It was very obvious that this was your home area and that you know all aspects of it as only a local can. This ensured we had answers to all our questions straight away.

We had read a couple of books on the subject of property purchase in Italy before our search began, and the fact that your explanations matched our research, resulted in us quickly building a trusting relationship with you that has only been strengthened as time and progress has passed. The fact that you are at the heart of a local family involved in property / building for generations again has clearly made a great difference compared to some of the poor experiences that are regularly shown on British TV! The quality of the workmanship is wonderful, and whilst this hand-built work inevitably takes time, the results are well worth the wait.

As we both currently work full time in the UK, the fact that you have been able to act as Estate Agent, Geometra, Project Manager and adviser in all aspects (from Banking to Direct Debit payment of electricity bills!) has been a tremendous help and ensured that we have been able to enjoy the renovation process instead of spending sleepless nights worrying about it! It really feels as though we are part of your team, which in our case has involved the purchase of a very old stone property and then embarking on a full restoration project. The results are sympathetic to the traditional property in the area, whilst incorporating every modern comfort and convenience.

We can now look forward to the next stage, involving the transformation of the outside of the property, to complete the project, whilst being able to enjoy living in our new home. It also looks as though you will be able to continue to assist us in the upkeep and servicing of our house, even after the renovation is complete which will be very reassuring. You truly are a 'one-stop-shop' for all the needs of people buying a second home in the Lucca area.

Finally, the best part of all is that we feel we have become good friends during the process, and what better recommendation can there be!

Many thanks and all best wishes for the continued success and development of your family business.

Janet & Andrew  
Leicestershire  
England & Diecimo, Italia

